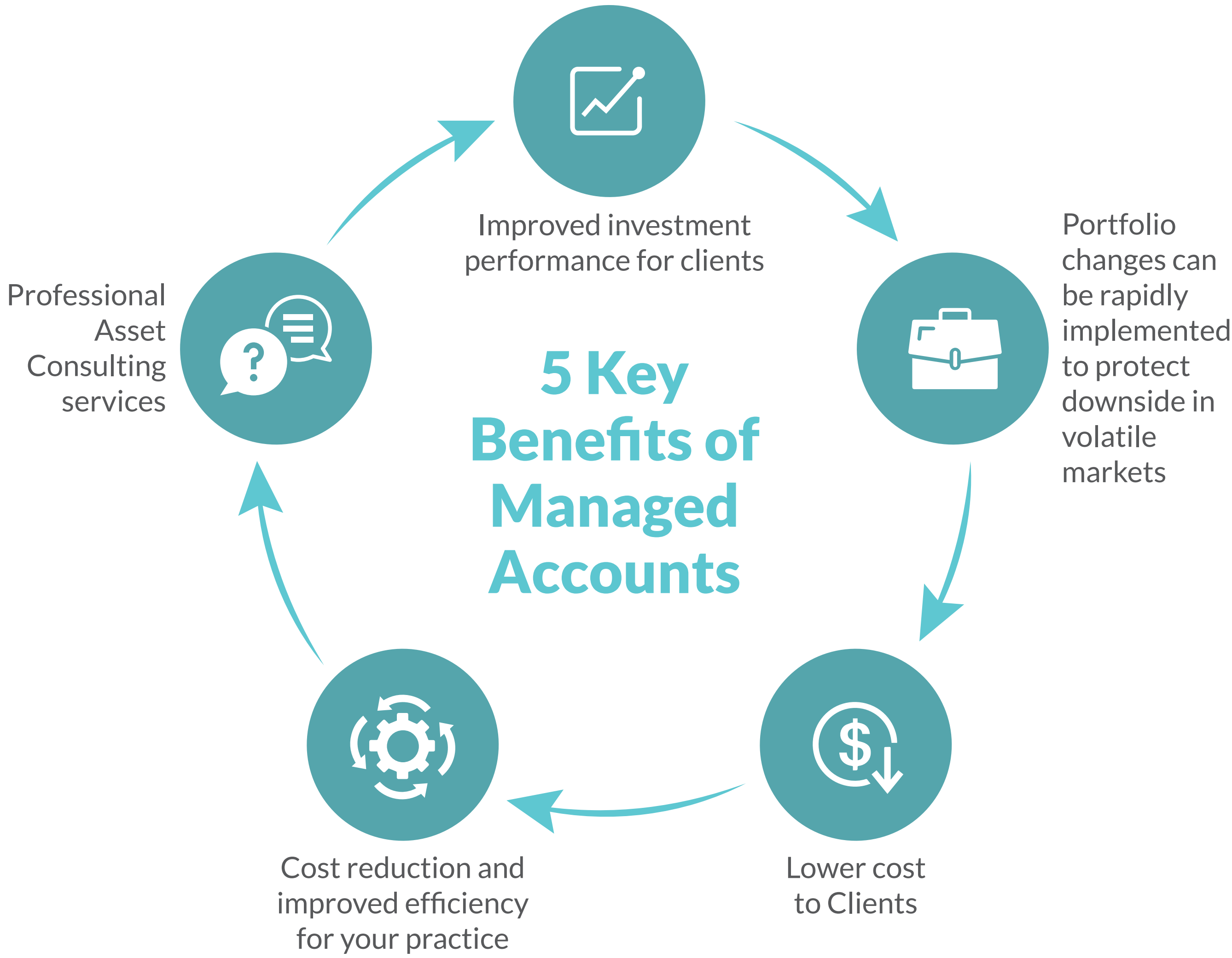
Wealthtrac
Managed Accounts

A smarter way to deliver investment advice at scale

Build your own Managed Accounts

Wealthtrac enables you to build your own Managed Accounts based on your current model portfolios. Wealthtrac manages the compliance, implementation, ongoing investment management and brings a team of specialists to help you optimise client returns.



Streamlined investment experience

Improved Investment Performance

Making portfolio changes requires an ROA which creates 3 costly problems:

- Because of the time to receive client consent and implement the change, you end up with clients with the same risk profile in different portfolios.
- Clients experience performance leakage because it takes too long to implement the change.
- Administering ROAs is expensive and drains valuable staff time.

Managed Accounts completely solve these problems, it has been shown that avoiding implementation leakage can improve clients' investment performance by 3% - 6% p.a.

Rapid changes to protect Portfolios

You never have to worry about how many changes you need to make to a portfolio, particularly with the volatile markets we are experiencing now, where it may be beneficial to make multiple rapid changes to protect portfolios.

Lower Costs to Clients

- We know that using wholesale funds under a Managed Account mandate generates around 30 bps in fee rebates from fund managers that go directly to your clients' cash account.
- This more than compensates for the cost to set up and manage the Managed Account, so clients net returns are improved.

Practice Efficiency

Taking out the costs of continuous ROAs including following up outstanding client responses can save $50,000 - $100,000 p.a. in practice administration costs.

Scale your Business and build a Higher Exit Value

- Managed Accounts enable you to scale your business to add many more clients using the same resources.
- Practices with a well developed investment process are more profitable, and sell for higher multiples than those that don't.

Give clients a more streamlined investment experience - while giving your practice more time to focus on advice.

Contact us to discuss how you can establish your own Managed Accounts

Bruce Tustin
Director - Wealthtrac
0410 610 011
btustin@wealthtrac.com.au

Matthew Johnson
Director - Wealthtrac
0412 920 283
mjohnson@wealthtrac.com.au

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wealthtrac.com.au